

# AAOMS Advantage



**AAOMS Advantage<sup>SM</sup>**  
Spend. Save. Support.

*Look for this logo on a company's advertisement. It assures you the company has been thoroughly reviewed and accepted as an AAOMS Advantage Partner.*

To enhance recognition and utilization of practice solutions available to AAOMS members, AAOMS Services, Inc. (ASI) – the for-profit subsidiary of AAOMS – launched a branding strategy called AAOMS Advantage in 2020. Members receive the same great service and special pricing from this group of reviewed and approved companies – now with a fresh, new look. These AAOMS Advantage Partners have been chosen because of their commitment to the oral and maxillofacial surgery specialty. Their stream of royalty payments\* throughout the year help fund the goals of AAOMS and its members. To learn more about each Partner's offerings, visit [AAOMSAdvantage.org](http://AAOMSAdvantage.org).

*\*Quarterly royalty payments vary based on AAOMS member usage of each of the AAOMS Advantage Partners.*

## 3 reasons to use AAOMS Advantage Partners

### 1. Reviewed and approved by AAOMS

The first step in the review process is to evaluate whether the company has a product or service needed in an AAOMS member's practice. If the answer is yes, the potential Partner goes through a rigorous review process that includes company background and financial reviews along with AAOMS contacting references. All Partners also must offer a special discount to AAOMS members and provide a quarterly royalty to AAOMS based on member usage. All information gathered about the potential Partner is then reviewed by the AAOMS Advantage Projects Committee and the Board of Trustees. If approved by both, the company becomes an AAOMS Advantage Partner. Visit [AAOMSAdvantage.org](http://AAOMSAdvantage.org) to view all Partners for 2020.



### 2. Receive thanks

**AAOMS member award** – AAOMS thanks all members who use Partners in their practices and especially recipients of the 2020 AAOMS Advantage Member Award (those who are enrolled in six or more Partner programs). The November/December issue of *AAOMS Today* will feature a list of all 199 honorees for 2020.



**Share-the-Savings Contest** – Submit your experience using one or more of the AAOMS Advantage Partners in your practice and be eligible to receive FREE registration to an AAOMS Annual Meeting. Go to the **Share-the-Savings** page at [AAOMSAdvantage.org](http://AAOMSAdvantage.org) for more information. The 2021 contest opens in January.

### 3. Get inspired

Read reviews from colleagues to see how they use AAOMS Advantage Partners to enhance their practice. Visit [AAOMSAdvantage.org](http://AAOMSAdvantage.org) and click on the **Reviews** tab at the top of the page.



*Learn more about each of the AAOMS Advantage Partners on the reverse side.*



**Partner Program<sup>SM</sup>**  
**Spend. Save. Support.**  
**AAOMS Services, Inc.**

**AAOMSAdvantage.org**

# AAOMS Advantage Partners

## **Bank of America Practice Solutions – Practice financing**

When you need financing for your dental practice, you want to work with someone who understands your industry. For almost two decades, Bank of America Practice Solutions has helped dental professionals across the nation reach their goals through smart financial solutions and expert guidance. Whether you own a practice or are just getting started, Bank of America Practice Solutions can provide customized financial solutions for your short-term needs and long-term aspirations. Association members receive a 50 percent reduction in loan administration fees. To learn more, call Bank of America Practice Solutions toll-free at **800-497-6076** Monday through Thursday 8 a.m. to 8 p.m. and Friday 8 a.m. to 7 p.m. Eastern. Be sure to mention you are an AAOMS member. You also can visit [BankofAmerica.com/PracticeSolutions](https://www.bankofamerica.com/PracticeSolutions) for more information or to schedule a phone consultation.

## **CareCredit – Patient financing**

Help make it easier for more patients to get needed surgery by adding CareCredit, a healthcare credit card, as an additional payment option. Call **800-300-3046, option 5**, to get started today and join more than 100,000 enrolled dental practices that accept CareCredit. Be sure to mention you are an AAOMS member.

## **Fiserv – Innovative payment options**

Fiserv is the new AAOMS Advantage Partner that helps practices offer innovative payment options, manage cash flow, capture marketing insights and run smoothly. AAOMS partnered with Bank of America Merchant Services to provide payment acceptance and processing needs. Bank of America Merchant Services was a joint venture between Bank of America and First Data, now known as Fiserv. Recently, the companies concluded their joint venture and, as a result, Fiserv is partnering with AAOMS as the preferred payment processor. Learn more about payment acceptance and processing from Fiserv at [FirstData.com/franchise](https://www.firstdata.com/franchise) or call **888-317-5402**. Be sure to mention you are an AAOMS member.

## **MedXCom – Automated answering service**

Designed with input from noted oral and maxillofacial surgeons, MedXCom is a cost-saving, dependable and incredibly easy-to-use HIPAA-compliant, automated answering service with a live operator option. Features include the ability to record all calls, caller ID protection and Android/iOS apps that allow you to easily transfer call coverage to a colleague and control how and when you are reached for urgent calls. AAOMS members receive a 10 percent discount. Visit [MedX.com/AAOMS](https://www.medx.com/AAOMS) or call **877-633-9776**.

## **Nuell, Inc. – Repair of powered dental instruments**

Nuell, Inc., specializes in the repair of pneumatic and electrical drills as well as the accessories that are used in conjunction with them (i.e., cords, bur guards and foot pedals). AAOMS members receive a 10 percent discount off all repairs along with other special benefits throughout the year. Contact Nuell customer service for more information at **800-829-7694**. If you have not yet enrolled in the AAOMS Advantage Partner program, you will need your AAOMS ID number when calling to enroll.

## **Office Depot/OfficeMax – Office supplies and custom printing**

AAOMS members (U.S. only) enrolled in this AAOMS Advantage Partner program receive up to an 80 percent discount on a list of office supplies – online or in a retail outlet. The deeper discounted items are updated quarterly at [business.OfficeDepot.com](https://business.officedepot.com) through a special login ID for AAOMS members. Once you enter the site, go to My Lists at the top to preview the categories with pricing for AAOMS members. Discounts also include printing and imprinted specialty items, plus GPO National Account pricing is applied to all other items not listed in the special Shopping List categories. To enroll, call AAOMS staff at **800-822-6637, ext. 4319**, or send an email to [aaomsadvantage@aaoms.org](mailto:aaomsadvantage@aaoms.org) with the AAOMS member's name, practice address and work phone number.

## **Optum360 – Coding guide for OMS and other coding essentials**

Order the 2021 edition of coding resources for oral and maxillofacial surgeons, including the *Coding Guide for OMS* and select ICD-10 products – or subscribe to EncoderPro.com, a powerful online coding tool that includes content from more than 37 coding reference products – all at a discount to AAOMS members. Join the hundreds of AAOMS members using Optum360 products and start accelerating cash flow in your OMS practice today. Visit [Optum360coding.com](https://www.optum360coding.com) or call **800-464-3649, option 1**, to place your order.

## **PCIHIPAA – Makes compliance easy and affordable, PCI, HIPAA, OSHA**

Enroll in PCIHIPAA's OfficeSafe Compliance Program to easily and affordably protect your practice from a HIPAA or OSHA violation or data breach. The program includes unlimited access to the OfficeSafe compliance portal and account management, \$500,000 in Data Breach and Network Security Insurance, \$25,000 in OSHA fine protection, online training, Identity Restoration Protection and more. AAOMS members receive a discount on OfficeSafe and mandatory 2020 HIPAA risk assessment. Visit [PCIHIPAA.com/AAOMS](https://www.pcihipaa.com/AAOMS) or call **800-588-0254**.

## **PD-Rx Pharmaceuticals, Inc.\* – Prepackaged medication for in-office dispensing**

PD-Rx offers over 6,000 prepackaged medications for in-office dispensing needs with a specially priced formulary for OMS practices. Its no-cost, easy-to-use, web-based software enhances the dispensing experience, from managing your medication inventory and facilitating online ordering to ensuring state regulatory compliance with PDMP programs. Visit [PDRx.com](https://www.pdrx.com) or contact PD-Rx sales or customer service representatives at **800-299-7379** for more details.

## **Practice Metrix – Business report tool**

Practice Metrix's **Practice Pilot** (OMSVision and CS WinOMS) and **Snapshot Pro** (OMS-Exec) **Business Reporting Tool** is the only AAOMS-approved dashboard for all the practice management software systems in oral surgery. It is the simplest way to see production versus collections, provider performance, referral mix, procedure performance and billing efficiency. The software makes all this easy-to-view through graphs and charts, especially after COVID-19, to see a comparison between last year and this year in all key referral relationships. Practice Metrix also will help the specialty by extracting OMS Quality Outcomes Registry (OMSQOR<sup>®</sup>) data for AAOMS to champion the OMSQOR initiative. Sign up for a free trial and instantly experience all you have been missing by calling **610-922-8890** or emailing [cburns@practicemetrix.com](mailto:cburns@practicemetrix.com).

## **Practice Quotient, Inc. – PPO analysis and negotiation**

Practice Quotient, Inc., a national dental network contract analysis firm, increases your bottom line revenue by negotiating higher reimbursements from PPO fee schedules. It will evaluate the merits of being a participating provider for the various insurance companies in your practice's region based on provider compensation and your specific patient acquisition strategy. The objective is to increase the profitability of your practice year over year and protect the overall business value in the long term. As an AAOMS Advantage Partner, Practice Quotient has agreed to a special consultation fee of \$150 for AAOMS members (normally \$395). Visit [PracticeQuotient.com/who-we-serve/oralsurgeons](https://www.practicequotient.com/who-we-serve/oralsurgeons) or call **470-592-1680** to schedule a consultation.

## **Scientific Metals\* – Refine old crowns and bridges**

This approved refining program assays your scrap metals for an accurate value. Learn more about this AAOMS Advantage Partner that includes FREE pickup of metals by visiting [ScientificMetals.com/AAOMS](https://www.scientificmetals.com/AAOMS) or calling **888-949-0008** and identifying yourself as an AAOMS member.

## **SoFi – Refinancing of student loan debt**

SoFi refinances student loan debt at lower rates than federal and/or private options, saving borrowers thousands over the life of their loan. Benefits of SoFi include low fixed and variable rates, flexible repayment options, career advisory and social events for members. SoFi does not charge any fees – no origination fees and no prepayment penalties. AAOMS friends and family receive a 0.25 percent rate discount when they apply through [SoFi.com/AAOMS](https://www.sofi.com/AAOMS). Contact SoFi's dedicated customer service team at **833-277-7634** or email [partner@sofi.com](mailto:partner@sofi.com).

## **Southern Anesthesia & Surgical, Inc. (SAS) – Pharmaceuticals, surgical supplies and OMS specialty products**

For more than 30 years, including a relationship of more than 20 years with AAOMS, SAS has been known for top-notch service and dental surgical expertise. SAS customers enrolled in the AAOMS Buying Group will receive a 5 percent upfront discount. **New for 2020** – SAS AAOMS Buying Group customers who reach an annual spend of \$15,000 will be enrolled in the AAOMS Choice Buying Group and receive a 10 percent upfront discount. For more information, call **800-624-5926** or visit [SASrx.com/AAOMSChoice](https://www.sasrx.com/AAOMSChoice).

## **Sowingo – North America's Leading Dental Inventory Management Software**

Sowingo is a cloud-based e-commerce and dental inventory management software that is designed to help OMS practices manage dental implants, abutments, membranes, bone grafts, medications and sundries. Sowingo's reporting platform provides valuable usage and spend analytics, referring doctor trends as well as implant placement history. Take complete control of your practice's inventory by having access to real-time data, receive alerts for low inventory and expiring products and easily purchase with a click of a button. All AAOMS members receive a 10 percent discount. Visit [Sowingo.com/AAOMS](https://www.sowingo.com/AAOMS) or call **888-997-3133**.

## **StemSave, Inc.\* – Stem cell banking from teeth**

Enhance your practice and expand your care by providing stem cell banking services to your patients. AAOMS members enrolled in the program earn an administration fee for their assistance with each successful tooth collection. Visit [StemSave.com](https://www.stemsave.com) or call **877-783-6728** for more information. Be sure to mention you are an AAOMS member for additional practice benefits.

## **TSI (formerly Transworld Systems, Inc.) – Collection agency with account receivables management solutions**

This collection agency is redefined with a 48-year track record, providing fixed-fee per account A/R management solutions to dental practices nationwide. Integration with most dental software allows AAOMS members to get paid faster through early intervention while maintaining profit margins and patient relationships. TSI's unparalleled level of data security, guaranteed compliance and use of predictive analytics enable more collection of your money while protecting patient relationships and patient data. With low fixed-fee pricing per account, no percentages are taken. AAOMS members will receive preferred pricing and personalized client service. For information, call **800-294-3710** and identify yourself as an AAOMS member.

## **Vyne Dental (formerly NEA) – Claims, attachments, encrypted email**

Your practice submits insurance claims, sends attachments, and needs to communicate via email safely and confidentially. Make that process more efficient, precise, and fast with Vyne Dental's Practice Core bundle. Call **800-782-5150, ext. 2**, and be sure to mention you are an AAOMS member for a 65 percent discount off *FastAttach* and *Vyne Connect Bundle* registration fees.

*\*These AAOMS Advantage Partners offer residual income.*