AAOMS Advantage

To enhance recognition and utilization of practice solutions available to AAOMS members, AAOMS Services, Inc. (ASI) – the for-profit subsidiary of AAOMS – launched a branding strategy called AAOMS Advantage in 2020. Members receive the same great service and special pricing from this group of reviewed and approved companies – now with a fresh, new look. These AAOMS Advantage Partners have been chosen because of their commitment to the oral and maxillofacial surgery specialty. Their stream of royalty payments* throughout the year help fund the goals of AAOMS and its members. To learn more about each Partner’s offerings, visit AAOMSAdvantage.org.

*Quarterly royalty payments vary based on AAOMS member usage of each of the AAOMS Advantage Partners.

3 reasons to use AAOMS Advantage Partners

1. Reviewed and approved by AAOMS

The first step in the review process is to evaluate whether the company has a product or service needed in an AAOMS member’s practice. If the answer is yes, the potential Partner goes through a rigorous review process that includes company background and financial reviews along with AAOMS contacting references. All Partners also must offer a special discount to AAOMS members and provide a quarterly royalty to AAOMS based on member usage. All information gathered about the potential Partner is then reviewed by the AAOMS Advantage Projects Committee and the Board of Trustees. If approved by both, the company becomes an AAOMS Advantage Partner. Visit AAOMSAdvantage.org to view all Partners for 2020.

2. Receive thanks

AAOMS member award – AAOMS thanks all members who use Partners in their practices and especially recipients of the 2020 AAOMS Advantage Member Award (those who are enrolled in six or more Partner programs). The November/December issue of AAOMS Today will feature a list of all 199 honorees for 2020.

Share-the-Savings Contest – Submit your experience using one or more of the AAOMS Advantage Partners in your practice and be eligible to receive FREE registration to an AAOMS Annual Meeting. Go to the Share-the-Savings page at AAOMSAdvantage.org for more information. The 2021 contest opens in January.

3. Get inspired

Read reviews from colleagues to see how they use AAOMS Advantage Partners to enhance their practice. Visit AAOMSAdvantage.org and click on the Reviews tab at the top of the page.

Learn more about each of the AAOMS Advantage Partners on the reverse side.
Bank of America Practice Solutions – Practice Finance
When deciding to finance for your dental practice, you want to work with someone who understands your industry. For almost two decades, Bank of America Practice Solutions has helped dental professionals achieve their goals through smart financial solutions and expert guidance. Whether you own a practice or are just getting started, Bank of America Practice Solutions can provide customized financial solutions for your short-term needs and long-term aspirations. Association members receive a 50 percent reduction in loan administration fees. To learn more, call Bank of America Practice Solutions today at 800-497-6076 Monday through Thursday 8 a.m. to 8 p.m. and Friday 8 a.m. to 7 p.m. Eastern. Be sure to mention you are an AAOMS member. You also can visit BanksAmerica.com/PracticeSolutions for more information or to schedule a phone consultation.

CareCredit – Patient financing
Make it easier for more patients to get needed surgery by adding CareCredit, a healthcare credit card, as an additional payment option. Call 800-300-3046, option 5, to get started today and join more than 100,000 enrolled dental practices that accept CareCredit. Be sure to mention you are an AAOMS member.

Fiserv – Innovative payment options
Fiserv is the new AAOMS Advantage Partner that helps practices acquire effective payment options, manage cash flow, capture meaningful data, and grow your business. Fiserv’s payment solutions provide a greater revenue opportunity, paid faster through early intervention while maintaining profit margins and patient relationships. With low fixed-fee pricing and unparalleled level of data security, guaranteed compliance and use of predictive analytics enable more collection. Visit Fiserv.com or call 800-589-0254 for more information. Be sure to mention you are an AAOMS member.

MedCom – Automated answering service
Designed with input from noted oral and maxillofacial surgeons, MedCom is a cost-saving, dependable and incredibly easy-to-use HIPAA-compliant, automated answering service with a live operator option. Features include the ability to record all calls, caller ID protection and Android/iOS apps that allow you to easily transfer call coverage to a colleague and control how and when you are reached for urgent calls. MedCom members receive a 10 percent discount. Visit MedCom.com or call 877-633-9776. Nuelle, Inc. – Repair of powered dental instruments
Nuelle, Inc., specializes in the repair of pneumatic and electrical drills as well as the accessories that are used in conjunction with them (i.e., cords, brushes and foot pedals). AAOMS members receive a 10 percent discount off all repairs along with other special benefits throughout the year. Contact Nuelle customer service at 610-922-8890 for more information. Be sure to mention you are an AAOMS member.

Optum360 – Coding guide for OMS and other coding essentials
Optum360 is the 2021 edition of coding resources for oral and maxillofacial surgeons, including the Coding Guide for OMS and select ICD-10 products – or subscribe to EncoderPro.com, a powerful online coding tool that includes content from more than 37 coding reference products – all at a discount to AAOMS members. Join the hundreds of AAOMS members using Optum360 today! Start accessing cash flow and efficiency for AAOMS practice today. Visit Optum360coding.com or call 800-464-3649, option 1, to place your order.
PCHHPIA – Makes compliance easy and affordable, PCI, HPQA, OSPHA
Enroll in PCHHPIA’s OfficeSafe Compliance Program to easily and affordably protect your practice from a HIPAA or OSHA violation or data breach. The program includes unlimited access to the OfficeSafe compliance portal and account management, $500,000 in Data breach and Network Security Insurance, $25,000 in OSHA final protection, online identity, Identity Restoration Protection and more. AAOMS members receive a discount on OfficeSafe and mandatory 2020 HIPAA risk assessment. Visit PCHHPiA.com/AAOMS or call 800-589-0254.

PD-Rx Pharmaceuticals, Inc.* – Prepackaged medications for in-office dispensing
PD-Rx offers over 6,000 prepackaged medications for in-office dispensing needs with a specially priced formula for OMS practices. Its no-cost, easy-to-use, web-based software enhances the dispensing experience, from managing your medication inventory and facilitating online ordering to ensuring state regulatory compliance with FIMP programs. Visit PD-Rx.com or contact PD-Rx sales or customer service representatives at 800-299-7379 for more details.

Practice Metrix – Business report tool
Practice Metrix is the Practice Pilot (OMS/Visions and CWS/OMS) and SnapShot Pro (OMS-Exec) Business Reporting Tool is the only OMS-approved dashboard for all the practice management software systems in oral surgery. It is the simplest way to see production versus collections, provider performance, referral mix, procedure performance and patient satisfaction. Visit PracticeMetrix.com or call 810-922-8890 to schedule a consultation.

PracticeQuotient.com/who-we-serve/oralsurgeons – Business report tool
PracticeQuotient, Inc., a national dental network contract analysis firm, increases your bottom line revenue by negotiation higher reimbursements from payers. It evaluates the merits of being a participating provider for the various insurance companies in your practice’s region based on provider compensation and your specific patient acquisition strategy. The objective is to increase the profitability of your practice year over year and protect overall business value in the long term. As an AAOMS Advantage Partner, PracticeQuotient has agreed to a special consultation fee of $150 for all new, current and former AAOMS members (U.S. only) enrolled in this AAOMS Advantage Partner program. You will need your AAOMS ID number when calling. Visit PracticeQuotient.com or call 810-922-8890 to schedule a consultation.

PD-Rx Pharmaceuticals, Inc.* – Refinancing of student loan debt
SoFi refinances student loan debt at lower rates than federal and private lenders. Borrowers have saved thousands over the life of their loan. Benefits of SoFi include low fixed and variable rates, flexible repayment options, career advisory and social events for members. SoFi does not charge any fees – no origination fees and no prepayment penalties. AAOMS friends and family receive a 0.25 percent rate discount when they apply through SoFi.com/AAOMS. Contact SoFi’s dedicated customer support at 833-277-7634 or email partner@sofi.com.

Southern Anesthesia & Surgical, Inc. (SAS) – Pharmaceuticals, surgical supplies and OMS specialty products
For more than 30 years, including a relationship of more than 20 years with AAOMS, SAS has been known for top-notch service and dental surgical expertise. SAS customers enrolled in the AAOMS Buying Group will receive a 10 percent upfront discount. New for 2020 – SAS AAOMS Buying Group customers who reach an annual spend of $15,000 will be enrolled in the AAOMS Choice Buying Group and receive a 10 percent upfront discount. For more information, call 800-624-5905 or visit SASrx.com/AAOMSChoice.

Sowingo – North America’s Leading Dental Inventory Management Software
Sowingo is a cloud-based e-commerce and dental inventory management software that is designed to help OMS practices manage inventory, subtract waste, slashes your inventory and stocking costs by 30 percent or more. It’s incredibly easy-to-use and manages a variety of dental inventory, from dental instruments and surgical supplies to membranes, bone grafts, medications and sundries. Sowingo’s reporting platform provides valuable usage and spend analytics, analyzing doctor trends as well as implant placement history. Take complete control of your practice’s inventory by having access to real-time data, receive alerts for low inventory and expiring products and easily purchase with a click of a button. All AAOMS members receive a 10 percent discount. Visit Sowingo.com or call 888-997-3133.

StemSave, Inc.* – Stem cell banking from teeth
Enhance your practice and expand your care by providing stem cell banking services to your patients. AAOMS members enrolled in the program earn an administration fee for each tooth banked. Call 800-294-3710 or email StemSave@stemsave.com for more information. Be sure to mention you are an AAOMS member for additional practice benefits.

SFC (formerly Transworld Systems, Inc.) – Collection agency with account receivables management
This collection agency is redefined with a 48-year track record, providing fixed fee per account A/R management solutions to dental practices nationwide. Integration with most dental software allows AAOMS members to get paid faster through early intervention while maintaining profit margins and patient relationships. SFC’s unparalleled level of data security, guaranteed compliance and use of predictive analytics enable more collection of your money while protecting patient relationships and patient data. With low fixed-fee pricing per account, no percentages are taken. AAOMS members will receive preferred pricing and personalized client service. For information, call 800-294-3710 and identify yourself as an AAOMS member.

Vyne Dental (formerly NEA) – Claims, attachments, encrypted email
Your practice submits insurance claims, sends attachments, and manages dental implant operations safely and confidently. Make that process more efficient, precise, and fast with Vyne Dental’s Practice Core bundle. Call 877-782-5150, ext. 2, and be sure to mention you are an AAOMS member for a 10 percent discount off FastAttach and Vyne Connect Bundle registration fees.

*These AAOMS Advantage Partners offer residual income.