

# AAOMS Services, Inc.

Serving AAOMS and its members for a profitable future

What is AAOMS Services, Inc. (ASI)? It is the for-profit subsidiary of AAOMS. ASI is dedicated to the ongoing development of relationships with companies that can provide high-quality, affordable products and services that benefit and bring value to AAOMS members. The revenue\* these recommended programs provide is a source of non-dues income that funds a variety of AAOMS programs throughout the year, along with special discounts offered exclusively to AAOMS members.

\*Revenues are based on purchases and enrollments in ASI Approved Programs by AAOMS members.

## Additional support by ASI:

### **Diamond corporate supporter**

ASI revenue supports many AAOMS Annual Meeting activities, the annual Allied Staff Member Reception, the ROAAOMS general fund and much more.

# Annual contest and quarterly updates about special offers exclusively for AAOMS members

- Learn how AAOMS members can win FREE registration to the AAOMS
   Annual Meeting through ASI's annual Share-the-Savings contest. Visit

  AAOMSservices.org for more details.
- Quarterly e-newsletters by ASI provide AAOMS members and their professional staff with updates on special offers and other important announcements related to ASI Approved Programs.

# Free webinars, seminars and videos for AAOMS members and their professional staff

Visit the **Resources** page at **AAOMSservices.org** for more details about the various learning opportunities offered by ASI Approved Programs.

## **AAOMS**services.org

Learn more about each of the current ASI Approved Programs on the reverse side.

# Current ASI Approved Programs

### **Bank of America Merchant Services**

Credit card and payment processing solutions

Bank of America Merchant Services provides secure, innovative solutions to merchant locations in the United States, Canada and Europe. You can choose from products and services that are at the forefront of the changing payments landscape, helping your patients make seamless purchases wherever they are, whenever they choose. Bank of America Merchant Services provides AAOMS members with specially negotiated debit and credit card processing rates that leverage the total buying power of AAOMS. Included are online access to critical reporting information, 24/7 U.S.-based customer support, access to funds as soon as the next business day1 and a comprehensive suite of other innovative payment solutions to help protect card data and manage and grow your practice. Call **877-900-9529** and mention promo code "Referral Partners-AAOMS" to learn more.

<sup>1</sup> After deposit of transactions and only when you direct payment of your settlement funds to a Bank of America business checking account. Valid only on Visa, MasterCard, Discover and American Express transactions. Exceptions may apply

## **Bank of America Practice Solutions**

When you need financing for your dental practice, you want to work with someone who understands your industry. For almost two decades, Bank of America Practice Solutions has helped dental professionals across the nation reach their goals through smart financial solutions and expert guidance. Whether you own a practice or are just getting started, Bank of America Practice Solutions can provide customized financial solutions for your short-term needs and longterm aspirations. Association members receive a 50 percent reduction in loan administration fees. To learn more, call Bank of America Practice Solutions toll free at 800-497-6076 Monday through Thursday 8 a.m. to 8 p.m. and Friday 8 a.m. to 7 p.m. Eastern. Be sure to mention you are an AAOMS member. You also can visit BankofAmerica.com/PracticeSolutions for more information or to schedule a phone consultation.

### CareCredit

Help make it easier for more patients to get needed surgery by adding CareCredit, a healthcare credit card, as an additional payment option. Call 800-300-3046, option 5, to get started today and join more than 100,000 enrolled dental practices that accept CareCredit. Be sure to mention you are an AAOMS

### MedXCom

## Automated answering service

Designed with input from noted oral and maxillofacial surgeons, MedXCom is a cost-saving, dependable and incredibly easy-to-use HIPAA-compliant automated answering service with a live operator option. Features include the ability to record all calls, Caller ID protection and Android/iOS apps that allow you to easily transfer call coverage to a colleague and control how and when you are reached for urgent calls. AAOMS members receive a 10 percent discount. Visit MedX.com/AAOMS or call 877-633-9776.

### **NEA Powered by Vyne**

Transmit claim attachments electronically

Transmit claim attachments and view payer requirements with software programs through FastAttach and FastLook. Call 800-782-5150, ext. 2, and mention you are an AAOMS member to enroll in the Approved Program and receive a 65 percent savings off the \$200 registration fee (\$130 savings). Note: registration fee includes installation, unlimited training and software.

### Repair of powered dental instruments

Nuell, Inc., specializes in the repair of pneumatic and electrical drills as well as the accessories that are used in conjunction with them (i.e., cords, bur guards and foot pedals). AAOMS members receive a 10 percent discount off all repairs along with other special benefits throughout the year. Contact Nuell customer service for more information at 800-829-7694. If you have not yet enrolled in the Approved Program, you will need your AAOMS ID number when calling to enroll for the first time.

Office supplies and custom printing

AAOMS members (U.S. only) enrolled in this Approved Program receive up to an 80 percent discount on a list of office supplies - online or in a retail outlet. The deeper discounted items are updated quarterly at business.OfficeDepot.com through a special login ID for AAOMS members. Once you enter the site, go to My Lists at the top to preview the categories with pricing for AAOMS members. Discounts also include printing and imprinted specialty items, plus GPO National Account pricing is applied to all other items not listed in the special Shopping List categories. To enroll, call ASI staff at 800-822-6637, ext. 4319, or send an email to asi\_inc@aaoms.org with the AAOMS member's name, practice address and work phone number.

### Optum360

### Coding guide for OMS and other coding essentials

Order the 2020 edition of coding resources for oral and maxillofacial surgeons, including the *Coding Guide for OMS* and select ICD-10 products – or subscribe to EncoderPro.com, a powerful online coding tool that includes content from more than 37 coding reference products – all at a discount to AAOMS members. Join the hundreds of AAOMS members using Optum360 products and start accelerating cash flow in your OMS practice today. Visit Optum360coding.com or call 800-464-3649, option 1, to place your order.

### Makes HIPAA compliance easy and affordable

Enroll in PCIHIPAA's OfficeSafe Compliance Program and receive the peace of mind and convenience to protect your practice from a HIPAA violation or a data breach. The program includes unlimited access to the OfficeSafe HIPAA compliance portal, \$500,000 in Data Breach and Network Security Insurance, Identity Restoration Protection and more. AAOMS members receive a discount on OfficeSafe and your mandatory 2019 HIPAA risk assessment. Visit PCIHIPAA.com/AAOMS or call 800-588-0254.

### PD-Rx Pharmaceuticals, Inc.\*

Prepackaged medication for in-office dispensing

PD-Rx offers over 6,000 prepackaged medications for in-office dispensing needs, with a specially priced formulary for OMS practices. Their no-cost, easy-to-use, web-based software enhances the dispensing experience, from managing your medication inventory and facilitating online ordering to ensuring state regulatory compliance with PDMP programs. Visit PDRx.com or contact PD-Rx sales or customer service representatives at 800-299-7379 for more details.

## Practice Ouotient, Inc.

PPO analysis and negotiation

Practice Quotient, Inc., a national dental network contract analysis firm, increases your bottom line revenue by negotiating higher reimbursements from PPO fee schedules. They will evaluate the merits of being a participating provider for the various insurance companies in your practice's region based on provider compensation and your specific patient acquisition strategy. The objective is to increase the profitability of your practice year over year and protect the overall business value in the long term. As an ASI Approved Program, Practice Quotient has agreed to a special consultation fee of \$150 for AAOMS members (normally \$395). Visit

PracticeQuotient.com/who-we-serve/oralsurgeons or call 470-592-1680 to schedule a consultation.

### Scientific Metals\*

Refine old crowns and bridges

This approved refining program assays your scrap metals for an accurate value. Learn more about this ASI program that includes FREE pickup of metals by visiting ScientificMetals.com/AAOMS or calling 888-949-0008 and identifying yourself as an AAOMS member.

### Refinancing of student loan debt

SoFi refinances student loan debt at lower rates than federal and/or private options, saving borrowers thousands over the life of their loan. Benefits of SoFi include low fixed and variable rates, flexible repayment options, career advisory and social events for members. SoFi does not charge any fees - no origination fees and no prepayment penalties. AAOMS friends and family receive a 0.25 percent rate discount when they apply through SoFi.com/AAOMS. Contact SoFi's dedicated customer service team at 833-277-7634 or email partner@sofi.com.

### Southern Anesthesia & Surgical, Inc. (SAS)

Pharmaceuticals, surgical supp and OMS specialty products

For more than 30 years – which include a relationship of more than 20 years with AAOMS - SAS has been known for top-notch service and dental surgical expertise. SAS customers enrolled in the AAOMS Buying Group receive a 5 percent upfront discount, plus an annual rebate of 3 percent on annual purchases totaling \$10,000 or more. For more information, call 800-624-5926 or visit SASrx.com.

### North America's Leading Dental Inventory Management Software

Designed specifically for oral and maxillofacial surgery practices, Sowingo offers specialized features to control everything from implants and medications to those gloves you forgot you had. Manage expiration with reorder alerts and instantly access usage and spending analytics from anywhere. With Sowingo, the average practice saves more than \$8,000 per year by reducing waste from expired supplies and last-minute ordering fees. Decreasing staff hours spent managing inventory allows your practice to focus on excellent patient care. AAOMS members receive a 10 percent discount. Visit

### Sowingo.com/AAOMS or call 888-997-3133.

### StemSave, Inc.\*

Stem cell banking from teeth

Enhance your practice and expand your care by providing stem cell banking services to your patients. AAOMS members enrolled in the program earn an administration fee for their assistance with each successful tooth collection. Visit  ${\bf StemSave.com}$  or call 877-783-6728 for more information. Be sure to mention you are an AAOMS member for additional practice benefits.

### **TruPav**

### Payroll, timekeeping solutions and human resources services

Engage your workforce and optimize payroll as well as HR processes with a unified, single sign-on platform backed by a friendly and helpful TruPay support team. AAOMS members will receive a 10 percent discount on payroll, FREE first-year W-2 processing, FREE HR forum support and the ability to go paperless. To learn more, contact Kira at kira.roos@trupay.com.

### **TSI (formerly Transworld Systems, Inc.)** Collections agency with account receiv management solutions

A collection agency redefined with a 48-year track record, providing fixed-fee per account A/R management solutions to dental practices nationwide. Integration with most dental software allows AAOMS members to get paid faster through early intervention while maintaining profit margins and patient relationships. TSI's unparalleled level of data security, guaranteed compliance and use of predictive analytics enables more collection of your money while protecting patient relationships and patient data. Low fixed-fee pricing per account with no percentages taken. AAOMS members will receive preferred pricing and personalized client service. For information, call 800-294-3710 and identify yourself as an AAOMS member.

\*These ASI Approved Programs offer residual income.